



EXPERTS AT THE **HEART** OF INDUSTRY

Job Description

Excited to share an outstanding opportunity at [Process Technology, Inc. \(PTI\)](#) and [Energy West Controls \(EWC\)](#). We're growing our outside sales team and looking for a driven, customer-focused Outside Sales Professional to join our dynamic organization.

About the Role:

As an Outside Sales Representative, you'll build and nurture relationships with industrial customers across the state of **Montana**. You'll represent our premier lines in process instrumentation, automation controls, valves, steam/energy solutions, fluid sealing, and more — helping customers solve real challenges in manufacturing, energy, mining, food & beverage, and other key industries.

Travel is expected as you engage with customers on-site, develop new business, and deliver technical solutions that drive efficiency and productivity.

What We're Looking For:

- Proven track record in technical/industrial outside sales (process, instrumentation, valves, automation, or related fields preferred)
- Strong technical aptitude and problem-solving skills
- Self-motivated hunter with excellent relationship-building abilities
- Passion for delivering value and being a trusted advisor to customers
- Ability to thrive in a collaborative, team-oriented environment

Why Join PTI & EWC?

- Established, respected companies with 40+ years of combined expertise and strong manufacturer partnerships
- Supportive culture focused on doing the right thing, professional growth, and work-life balance
- Competitive compensation package, benefits, and uncapped earning potential
- Opportunity to make a real impact in a growing organization

If you're a results-oriented sales professional who loves the technical side of industrial sales and is ready to hit the road to build lasting customer partnerships, we want to hear from you! **Please send your resume to joanneg@process-tech.com.**